



EXPERIENCE

Molyneaux Insurance has the unique advantage of understanding your business like no other agent can. Our coverage program is designed specifically and efficiently for you. In addition, because we have taken the time to understand opportunities you can take, we can help you transfer risk in areas where you might not have even realized you were vulnerable.

RELATIONSHIP

Molyneaux Insurance has a 15 year relationship with the Batteries Plus corporate office. We understand their requirements and how to keep you in compliance. Corporate and our Franchisee Group alike value our involvement because they know what our capabilities are.

KNOWLEDGE

Molyneaux Insurance works with more than 70 franchisees across the nation. As a result, we are uniquely suited to observe trends in your business and provide proactive correspondence and solutions to help you address issues before they become problems for you.

TRUST

Molyneaux Insurance saves franchisees time and money by assisting in lease negotiations with an eye toward limiting both your exposure to risk and premium outlay. We are the only agent that can use our broad experience to help you negotiate fair terms with your landlord.

EFFICIENCY

Chances are good that our team of Dan, Lori, Nate, Penny and Fran have already heard and answered any question you might have. And when we do hear a new question, we have the resources to answer it quickly. We never have to reinvent the wheel.

SCALE

Quite simply, the size of the program means **Molyneaux Insurance** can deliver the advantages of group purchasing power. This was proven in the wake of 9/11 when insurance rates went through the roof for most of our clients, but the Batteries Plus pricing remained stable.

Since it is likely that no other agent insures more than one or two Batteries Plus franchisees, no other agent has as much at stake as Molyneaux does. We know our access to franchisees means we are held to a higher standard. As a result, we take your faith in us VERY seriously.

Here are some thoughts from your fellow franchisees:

"For anyone getting into this business, dealing with Molyneaux is like having an extra employee. They have a knowledge that is especially geared to what we do and for someone starting out they were particularly easy to deal with... They reviewed my lease and worked with my landlord to remove some wording that was detrimental to me. That was key and saved me money in the process on top of not needing to hire a lawyer... The fact that they work with others franchisees sealed the deal. Why reinvent the wheel when they knew more about the subject than anyone else I could have called?"

- Jeff Shaffer, San Luis Obispo, California

"Molyneaux Insurance has handled our insurance coverage since 1996 and as a business owner and specifically a Batteries Plus Franchisee, I don't feel that there is a better option for my business... Your broad access to our franchisee group means that you can identify opportunities and threats so that the entire franchisee group can benefit from the good or bad experiences of just a few... Simply put, no other agency can offer a Batteries Plus Franchisee what Molyneaux can offer."

- Jose R. Perez, five locations in Oregon

"Molyneaux is concise and to the point. The cost is reasonable, but the coverages are written in a fashion which is what I need in a program that matches our business. If a Batteries Plus franchisee takes advantage of the opportunity they'll find a smoothly run program that works well and includes all of the corporate requirements. That is very important to me."

- Dan Manwaring, seven store locations in Indiana

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