

January 2008

# News you can use...for our Batteries Plus Franchisees

## Future Issues:

- ◆ Safety and loss control advice
- ◆ The three most common claims
  - Break-ins
  - Employee dishonesty
  - Damage to customer's cars
- ◆ Why do I need garagekeepers coverage?
- ◆ Insurance products and coverage you may be interested in

**Molyneaux Insurance, Inc.**  
**100 Kirkwood Blvd.**  
**Davenport, IA 52803**  
**800-713-6930**  
**[www.molyneaux.com](http://www.molyneaux.com)**



## Introduction – Happy 2008!



Our plan is to regularly communicate with our 70+ Batteries Plus franchisee clients and all others we don't insure yet. We feel we understand your unique business extremely well and our insurance program has been built to suit your needs. We hope these newsletters aid you in running your business more effectively. **If you have any questions or ideas for future issues don't hesitate to e-mail them to [gina@molyneaux.com](mailto:gina@molyneaux.com).**

## A history of knowing your business and the ability to understand your problems

### More information on what we offer, that no other agent can...

- Our 14 year relationship with Batteries Plus franchisees means we understand your business better than any other agent. That has paid huge dividends to many franchisees.
- Strength in numbers — With our partnership and the growth of our program we are able to offer stability in pricing unrivaled in the insurance market. Following 9/11, when most of our Business Insurance customers were seeing premium increases of 10 to 40 percent, Batteries Plus franchisees were seeing low single digit increases. That is a direct result of being included in our program.
- A specific insurance program tailored to your unique needs — the coverage you need, plus some bells and whistles without wasting you any money.
- As your preferred Batteries Plus insurance agent we make sure your insurance coverage complies with the franchisor's requirements. We frequently come across situations where other insurance programs are not in compliance.
- From reading leases (always let us review them before you sign them!) to providing expert advice and service with a quick turnaround, we've done it for you in the past and we will continue to do it in the future.
- **Importantly**, an unfortunate year or two of claims won't affect your rates as much, nor will it send you scrambling back out into the market.

Sincerely,

Dan Molyneaux Jr. and the Molyneaux team

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**The Only Name to Know...**



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